

Company Description

CyberSource, a Visa company, is a global leader in eCommerce payment management. CyberSource was one of the world's first payment gateways, connecting online merchants to payment networks, including Visa. Today, CyberSource offers a full-service payment management platform for eCommerce merchants, combining global payment processing, fraud management and payment security services.

Statistics: (at year end 2009)

- CyberSource processed \$120B, playing a role in one in four eCommerce dollars spent in the U.S., and one in seven worldwide
- \$265M Revenue
- Over 300,000 customers, ranging from global brands to small businesses
- Approximately 4,700 active channel partners
- Approximately 700+ employees

Solutions

CyberSource provides a hosted "software-as-a-service" platform and related managed services for:

- Global Payment Processing – payment network connectivity, routing and processing intelligence to give merchants access to a full range of payment options worldwide through a single connection to CyberSource, and to optimize processing efficiency and reconciliation
- Fraud Management – fraud data detectors and business rules management to automate order screening; case management to increase the effectiveness of manual review processes; and analytics to better predict and control results
- Payment Security Management – hosted payment data capture, tokenization and remote secure storage to minimize security risk; consulting services to help ensure payment security compliance (PCI DSS) and brand protection

Markets

- CyberSource serves the enterprise market with CyberSource-branded solutions. These are typically sold direct or by referral from financial institution or technology partners.
- CyberSource serves the small business market (less than \$3M in online sales) with Authorize.Net-branded solutions. These are typically sold by Independent Sales Organization (ISO) resellers, or referred by affiliate technology partners or developers. Authorize.Net brand solutions are currently available only in the U.S.A.

Locations

- CyberSource is a global company, serving merchants in North America, Latin America, Europe and Asia Pacific
- Headquarters: Mountain View, CA; additional locations include Bellevue, WA; American Fork, UT; Austin, Tx; Reading, UK; Belfast, Northern Ireland; Singapore; Tokyo, Japan